

Finance & Insurance Specialist

Employer:	Algoma Chrysler	Closing Date:	January 31, 2025
Posted:	1 months ago	Location:	any Algoma Chrysler location
ES Job ID:	5034	Duration:	Full Time
Sector(s):	Other		

Job Description:

Algoma Manitoulin Chrysler is seeking a motivated and customer-focused Finance & Insurance Specialist to handle vehicle financing, leasing, and insurance and provide in-depth explanations of aftermarket products and warranties, ensuring a comprehensive understanding of our service procedures.

While direct Finance and Insurance (F&I) experience is not required, we are looking for individuals with sales and/or dealership experience who are eager to learn and grow in this area.

Job Type

Permanent; Full-Time

Hours; Monday - Friday, 8 am to 5 pm with availability to work weekends and after hours

Responsibilities

- Customer Financing: Assist customers in securing vehicle financing by explaining available options and guiding them to choose the best products based on their needs.
- Financial Documentation: Manage and process all finance-related paperwork, including loan and lease agreements, credit applications, warranties, and other required documents.
- Lender Relations: Build and maintain strong relationships with banks and lending institutions to secure favorable terms and interest rates for customers.
- Compliance: Ensure all financing processes and documentation adhere to industry regulations and company policies.
- Insurance Products: Promote and sell financial products such as extended warranties, credit insurance, and protection plans to enhance customer satisfaction and dealership profitability.
- Customer Service: Deliver a high level of customer service by addressing customer inquiries about financing, payments, and contracts.
- Sales Support: Collaborate with the sales team to ensure smooth vehicle transactions and clear communication throughout the sales and financing process.
- Financial Reporting: Monitor financing performance and prepare reports on finance and insurance penetration rates, deal profitability, and customer satisfaction.

What We Offer

Competitive Salary along with Benefits Package (after 3 months)
Commission-Based Pay System
Additional Employee Benefits (Vehicle Purchase Program & Vehicle Servicing Discounts)
A friendly work environment



**YOUR JOB IS OUT THERE.
WE'LL HELP YOU FIND IT.**

Advancement opportunities throughout the dealership and

Required Skills:

Qualifications

- Proven ability to provide an exceptional customer experience
- Ability to set and achieve targeted goals
- Highly detail-oriented and organized
- Prior auto sales experience is considered an asset
- Demonstrated communication and interpersonal skills
- Experience and desire to work with Technology
- Valid G driver's license
- Valid OMVIC License (or willing to obtain)
- Experience

Experience in Automotive Sales or Equivalent Sales Experience is considered an asset
Experience working in a Finance or Insurance job is considered an asset

How to Apply:

Apply below or submit a resume to Wayne Legge:

wlegge@manitoulinchrysler.ca

Alternatively, you may Drop off a resume in person at Manitoulin Chrysler in Mindemoya, or one of our Algoma Chrysler locations in Espanola, Elliot Lake, or Spragge.

We would like to thank all applicants in advance, but only those selected for an interview will be contacted.

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